

# 2021 IMPACT REPORT

## CLIENTS SERVED

BUSINESS DEVELOPMENT: **45**  
 COMMUNITY DEVELOPMENT: **13**  
 ORGANIZATIONAL DEVELOPMENT: **15**

**TOTAL: 73**

Clients are comprised of private businesses, commercial lenders, communities, organizations, and government.

## CLIENT TYPES

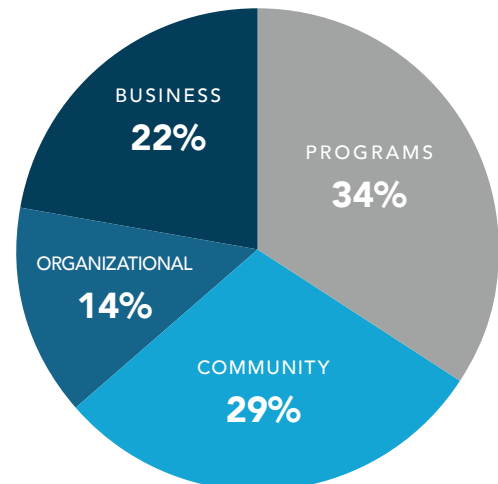


FOR EVERY \$0.70 IN CLIENT INVESTMENT  
 \$26 WERE INVESTED IN THE REGION WE SERVE  
 NORTHSPAN SECURED \$13 OF THAT \$26

## REGIONAL INVESTMENTS

CLIENTS INVESTED **\$709,471**  
 PROJECTS INVESTED **\$26.2 Million**

**NORTHSPAN SECURED:  
 \$13.2 Million**



## INVESTMENT TYPES